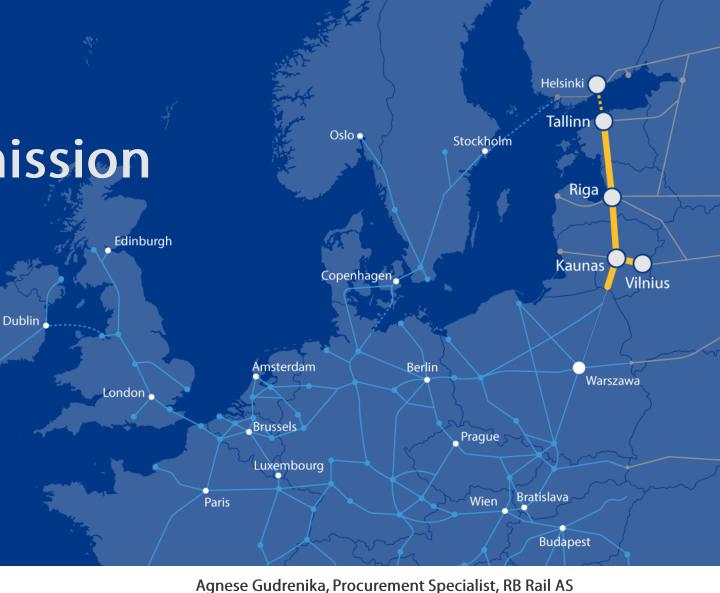
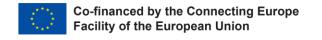


Briefing on the submission of the Application

Consolidated supply of **NOISE BARRIERS ELEMENTS for** Rail Baltica railway construction, RBR 2022/20





Rail Baltica

Agenda

- General information;
- Registration in the E-Tenders system (available user manuals);
- Qualification stage Regulations;
- Submission of the Application;
- Q&A



Description of the subject-matter

RBR is appointed to organize the consolidated procurement for delivery of railway noise barriers elements – acoustic panels and steel posts with base plate as part of the railway track infrastructure.

Lot No 1: Supply of wooden acoustic panels for the railway noise barriers to Latvia, Lithuania, Estonia spot objects.

Lot No 2: Supply of transparent acoustic panels for the railway noise barriers to Latvia, Lithuania, Estonia spot objects.

Lot No 3: Supply of metal (aluminum) acoustic panels for the railway noise barriers to Estonia spot objects.

Lot No 4: Supply of metal (aluminum) acoustic panels for the railway noise barriers to Latvia spot objects.

Lot No.5: Supply of metal (aluminum) acoustic panels for the railway noise barriers to Lithuania spot objects

The following types of acoustic panels and steel posts are foreseen for the Noise Barriers of Rail Baltica railway:

Wooden Acoustic Panels				
HEB	Dimensions of Acoustic panels			
HEB140				
HEB 160	2000 x 1000			
HEB 180	2000 x 500			
HEB 200				

Metal (Aluminum) Acoustic Panels						
HEB Type	Dimensions of Acoustic panels					
HEB/HEM 140						
HEB/HEM 160	2000 500					
HEB/HEM 180	2000 x 500					
HEB/HEM 200	1800 x 500					
HEB/HEM 220						

Transparent Acoustic Panels				
HEB	Dimensions of Acoustic panels			
HEB/HEM 140	2000 1000			
HEB/HEM 160	2000 x 1000 2000 x 500			
HEB/HEM 180	1800 x 1000			

Rail Baltica

Procurement Legal Basis

01

Legislative Requirements

- Public Procurement Law of the Republic of Latvia
- Cabinet Regulation No. 107 of the Republic of Latvia
- Law on Prevention of Conflict of Interest in Activities of Public Officials
- Law on Administrative Liability
- Latest Latvian Court Practices
- (EE and LT Court Practices)
- EU Directives
- European Court of Justice principles
- Procurement Monitoring Bureau of the Republic of Latvia Practices

02

Company & Project Rules and Policies

- Contracting Scheme Agreement
- Shareholders Agreement
- Inter-Beneficiary Agreement
- RB Rail AS Statutes
- Common Procurement Standards and Guidelines
- In-house Procurement Regulations:
 - Regulations for Organisation of Procurements
- Regulations on Representation Rights
- Other in-house rules & policies

Procurement Commissions are safeguarded by Legislation, Corporate Governance and applicable practice, de-politicised and empowered to act based on due professional diligence, following the Rail Baltica Global Project requirements.



The Guidance

What we want to ensure?

- Better understanding of the public procurement principles, Rail Baltica project procurement process and requirements;
- Improvement of overall quality of the applications;
- Avoid mistakes in the application process which can lead to unnecessary rejection of the applications.

How to achieve this?



Carefully review the regulations (prepare the checklist of required documents)



Review all relevant Info on www.railbaltica.org and E-tendering system www.eis.gov.lv

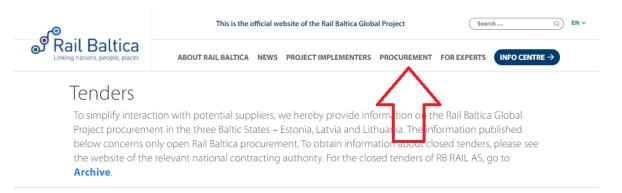


If something is not clear - Submit the question <u>timely</u>



Where to find the information

www.railbaltica.org/tenders



Contracting Authority

RBR 2022/21	Consolidated supply of Fence components for Rail Baltica railway construction	07.09.2022	07.09.2022	21.10.2022	
RBR 2022/20	Consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction	06.09.2022	16.09.2022	17.10.2022	

Consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction, RBR 2022/20

Announced: 06.09.2022 Updated: 16.09.2022 Submission Date: 17.10.2022

Availability of Documents

The Regulations and all its annexes are available at the E-Tenders system in profile of publication in webpage https://www.es.gov.lv/EKEIS/Supplier/Procurement/87664 and at the Contracting authority's Internet webpage http://www.railbaltica.org/tenders/. Documents are available free of charge.

Submission of Applications

Applications shall be submitted electronically using the tools offered by the E-Tenders system available https://www.eis.gov.lv/EKEIS/Supplier/ProcurementProposals/87664 by 17 October 2022 till 14:00 o'clock (Time Zone EET (Eastern European Time), Riga,

Latvia). Only Applications submitted to the E-Tenders system will be accepted and evaluated for participation in the procurement procedure. Any Proposal submitted outside the E-Tenders system will be declared as submitted in a non-compliant manner and will not participate in the Competition.

Opening of Applications

The Applications will be opened in the E-Tenders system on 17 October 2022 at 14:00 o'clock during the open meeting. It is possible to follow the opening of submitted applications online in the E-Tenders system.

Contact persons of Company

In administrative aspects of the competition: Procurement Specialist Agnese Gudrenika, telephone: +371 20218254, e-mail address: noisebarriers@railbaltica.org.

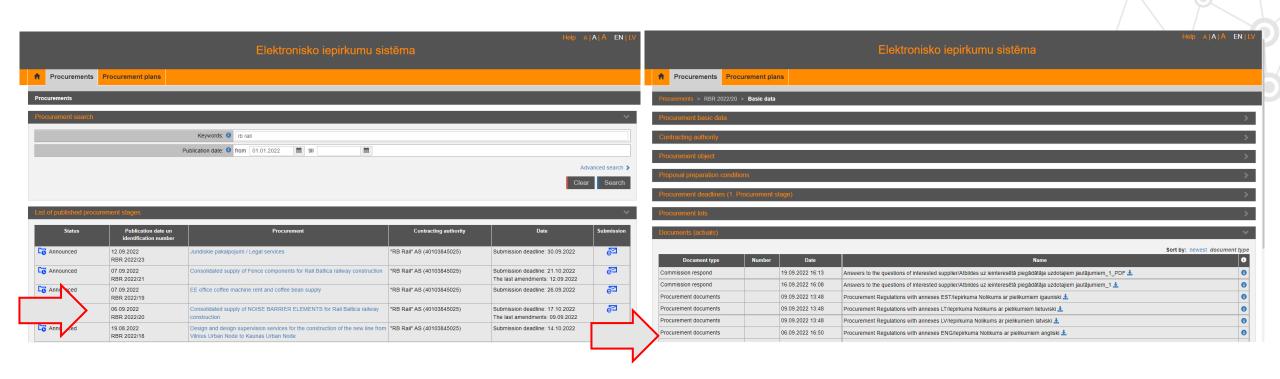
Documents of the Competitive procedure with negotiations (Downloads)

- Competitive procedure with negotiations "Consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction" candidate selection Regulations in English with annexes (download);
- Competitive procedure with negotiations "Consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction" candidate selection Regulations/Estonian translation only for informative purposes (download);
- 3. Competitive procedure with negotiations "Consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction" candidate selection Regulations/Latvian translation only for informative purposes (download):
- Competitive procedure with negotiations "Consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction" candidate selection Regulations/Lithuanian translation only for informative purposes (download);
- Answer No 1 to questions from the interested supplier, 16 September 2022 (download).



Where to find the information

https://www.eis.gov.lv/EKEIS/Supplier





EPS registration procedure

To register into the EPS, the supplier must fill in and submit the following to the State Regional Development Agency (SRDA):

- EPS user's registration form (signed by the supplier's authorised representative);
- Authorisation to act as administrator within the e-tender system in name of the user (signed by the supplier's authorised representative and the administrator to be authorised, meaning that the authorisation must be confirmed by two persons).

SRDA contacts: http://www.vraa.gov.lv/en/

Necessary application forms in English language:

Authorisation of the Administrator Application Form

Registration Form

Once the forms have been filled, they must be submitted to SRDA. The forms may be submitted either:

- in print;
- electronically, with a secure e-signature [1], by sending the electronic document to the email address: pasts@vraa.gov.lv.

After receiving the registration documents, SRDA registers the organisation as an EPS's member and creates a user with an assigned role supplier administrator. The supplier administrator receives an e-mail with the system's access data – a username, password and a code card.

Detailed manual on how to use the e-tender sub-system can be found here.

General questions on How to use e-tender subsystem can be found here.

Use of European Single Procurement Document (ESPD) in e-tender sub-system can be found here.



This is the official website of the Rail Baltica Global Projec

Search ... Q EN •

BOUT RAIL BALTICA NEWS PROJECT IN

ITERS PROCUREMENT FOR

INFO CENTRE ->

E-Procurement System

Due to changes in the Latvian Public Procurement law, all Rail Baltica tender applications administered by RB RAIL AS onwards will be processed using free of charge electronic information system and its sub-system e-tender. The Electronic Procurement System (EPS) is currently an alternative to previous application and proposal submission system in Latvia that will completely replace the previous system of paper proposal submission.



In accordance with Article 39 and Transition provisions of the Public Procurement law of the Republic of Latvia, all contracting

authorities registered in Latvia, including RB RAIL AS, as of 1 October 2017, have to ensure submission of electronic applications and proposals for public procurements if the contract value is equal or exceeds 135 000 euros for goods and services and 5 225 000 euros in case of construction tenders.

RB RAIL AS is inviting its potential suppliers to register to EPS in order to access e-tender sub-system and participate in its current and future tenders. To use the e-tender sub-system of EPS, all non-registered users must register to EPS and create user rights to administrate the e-tender subsystem.

The EPS will benefit all involved parties as it will reduce the administrative burden put on both parties as well as the related costs. The system will also shorten the tendering process and will ensure greater transparency. The new



Two registration forms must be submitted to State Regional developement agency

To Assign the administrator of the of the Profile

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Registration of the Company in E-Tender system

9				
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oresented by	(name of the p	articipant)		
☐ Member of the Board ☐	Chairman of the Board	□LAr	attorney	□ Procurator
☐ Another legal basis		,1,		- 1
	(indicate other le	gal basis fo	r representation (or held position)
(2	Vame and Surname of the p	articipant's	representative)	
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l address: <u>pas</u>	sts@vraa.gc	v.lv	vality the Contrac	ting authority relies upon)
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	<u></u>			nfirmation the identity
the user, the taken actions, system and its subsystems;	the created documents a	and the tran	sactions done v	within the e-procurem
Undertakes to respect the t				
transaction terms (including each subsystem of e-procur the e-procurement system;				
Authorizes as an participant	's initial administrator			
-i -				



- 1) Please register as soon as possible;
- 2) Please specify in registration form e-mail address were incomming mails are checked regulary and check also spam folder before your registration is approved.

3) If you have any problems with registration or any other questions regarding EPS and E-Tenders subsystem, please

contact:





If you have any problems with registration in EPS and E-Tenders subsystem, you may contact directly to:

Senior Consultant

Zigurds Drafens

zigurds.drafens@vraa.gov.lv

tel. +371 67509520

Advice on joining the e-Procurement system and updating user access data



Most frequent questions regarding registration of group of suppliers:

Q: Which companies shall be registered as users of E-Tenders system in order to submit Application/ Proposal if the Candidate or tenderer is a group of suppliers?

A: If the candidate is a partnership (consisting of several companies which have made commitment to submit application or proposal jointly):

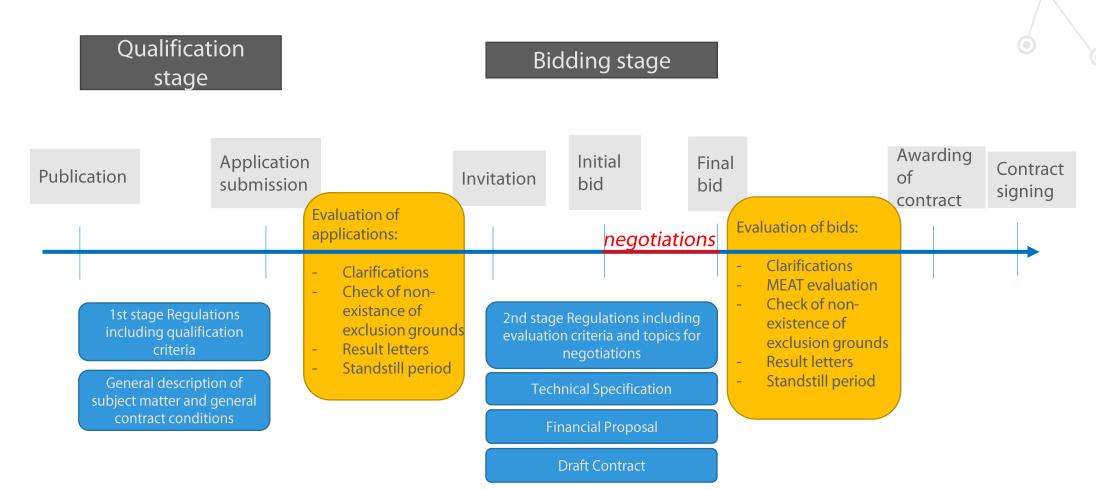
- 1) All members may register as users of E-Tenders system and submit application jointly;
- 2) Partnership may authorize one member to submit application/ proposal on behalf of the partnership (partnership agreement must be concluded and attached);

If the candidate is just relying on capabilities and capacity of other entities <u>in order to meet any of qualification</u> requirements or involve sub-contractors, these entities shall not be registered as users of E-Tenders system.



Procedure

Competitive procedure with negotiations





Qualification stage Regulation

The subject-matter of the Competition – consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction.



REGULATIONS:

- An instruction and information about the procurement process
- Selection criteria for candidates



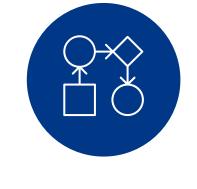
ANNEXES:

- Annex No 1 Application for participation in the Competition
- Annex No 2 General description of the subject matter
- Annex No 3 Confirmation of Candidate's financial standing
- Annex No 4 Description of the Candidate's experience



Information in the Application







Use the templates which have been provided in the procurement regulations (usually annexes regarding supplier experience, experts experience, financial standing etc.)

Annexes are prepared and structured in a way to assist the supplier in the preparation of all requested information and not to miss some information.

Consider the requirement included in the procurement regulations and describe the compliance at least in the same detail.



Template – Application (for each Lot applying)

ANNEX NO 1.1.

APPLICATION FOR PARTICIPATION IN THE LOT 1 OF COMPETITION "CONSOLIDATED SUPPLY OF NOISE BARRIERS ELEMENTS FOR RAIL BALTICA RAILWAY CONSTRUCTION" (ID NO RBR 2022/20)

Name of the Candidate or all members of the partnership	
Registration number of the Candidate or all members of the partnership	
VAT payer registration number of the Candidate or all members of the partnership	
Name, <u>surname</u> and position of the person authorized to represent the Candidate or name of nominated representative (in case of the partnership)	
Legal address of the Candidate or all members of the partnership	
Correspondence address of the Candidate or all members of the partnership	
Contact person and contact information of the Candidate (name, surname, position, telephone number, e-mail)	

By submitting the Application, Candidate hereby:

- 1) Confirms participation in the Competition "Consolidated supply of NOISE BARRIERS ELEMENTS for Rail Baltica railway construction", ID No RBR 2022/20, Lot No 1: Supply of the wooden noise barriers elements in Latvia, Lithuania, Estonia;
- 2) Informs that the following entities and/or persons are subject to the following exclusion grounds (only if applicable according to Section 11.3. of the Regulations):

Exclusion ground and brief description of the violation Name of the entity (person)



Template – Financial Standing

ANNEX NO 3

CONFIRMATION OF CANDIDATE'S FINANCIAL STANDING

FOR THE COMPETITION

"CONSOLIDATED SUPPLY OF NOISE BARRIERS ELEMENTS FOR RAIL BALTICA RAILWAY CONSTRUCTION" (ID NO RBR 2022/20)

[Note: The Candidate shall indicate in the table the turnover, which attests compliance with the requirements set in Clause 4.2. of the Regulations:

The Candidate's or all <u>members</u> of the partnership together (if the Candidate is a partnership and confirms the average financial turnover jointly), average annual financial turnover within the last 3 (three) financial years (2019, 2020, 2021) is not less than:

- 1) 1,5 million EUR if the Candidate applies for the Lot No 1;
- 2) 8 million EUR if the Candidate applies for the Lot No 2;
- 3) 4 million EUR if the Candidate applies for the Lot No 3:
- 4) 10 million EUR if the Candidate applies for the Lot No 4;
- 5) 3 million EUR if the Candidate applies for the Lot No 5.

If the Candidate applies for several lots, average financial turnover within the last 3 (three) financial years (2019, 2020, 2021) is not less than sum of average financial turnover values set for each lot for which the Candidate has applied by submitting Application.

In the event the average annual financial turnover of a limited partner of the limited partnership (within the meaning of The Commercial Law of the Republic of Latvia, Division X) exceeds its investment in the limited partnership, the average financial turnover shall be recognized in the amount of the investment in the limited partnership.

In the event the Candidate or a member of a partnership (if the Candidate is a partnership) has operated in the market for less than 3 (three) financial years, the requirement shall be met during the entity's actual operation period.

In the case the previous three financial years of <u>particular Candidate</u> differs from financial years (2019, 2020, 2021) stated in Regulations or the financial report isn't available, financial turnover shall be indicated for previous three financial years where financial report is available.]

No	Year	Total Turnover in EUR*	Notes
Candidate's or	all <u>members'</u> of the partnershi	p together (if the Candidate is a part	nership)
1	2019		
2	2020		
3	2021		
Average withi	n last 3 (three) financial years		
If the Candidat	te is partnership, please continu	ue and provide info regarding each i	member:
1	2019		
า	2020		



Template – Experience (for each Lot applying)

ANNEX NO 4.1.

DESCRIPTION OF THE CANDIDATE'S EXPERIENCE IN THE LOT 1 FOR THE COMPETITION "CONSOLIDATED SUPPLY OF NOISE BARRIERS ELEMENTS FOR RAIL BALTICA RAILWAY CONSTRUCTION" (ID NO RBR 2022/20)

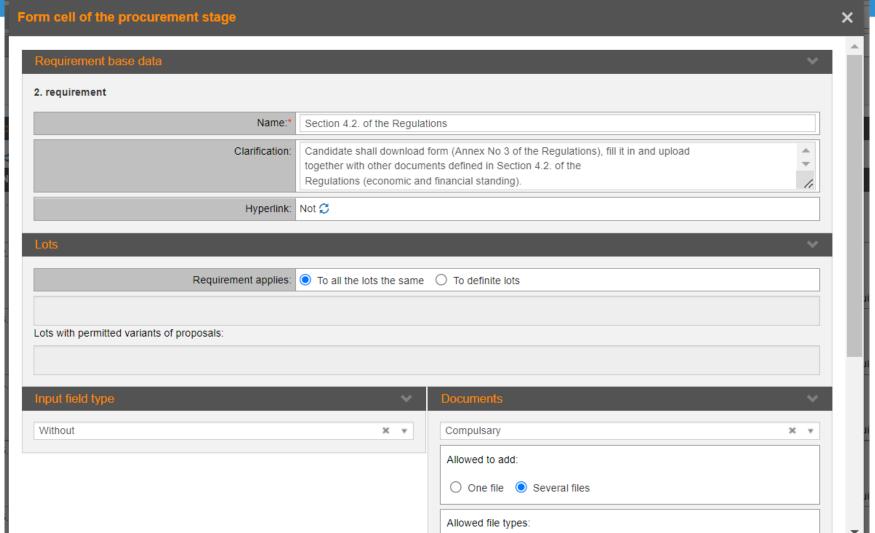
[Note: The Candidate shall indicate in the table the experience, which attests compliance with the requirements set in Clause 4.3.1. of the Regulations:

Within the previous 5 (five) years (2017, 2018, 2019, 2020, 2021 and 2022 until the date of submission of the Application) in any continuous 12 months period the Candidate has performed 1 (one) or several supplies of wooden acoustic panels for one or several clients for the total volume of at least 20 000 m2 produced in accordance with standard EN 16272 and/or EN 1317 or equivalent (to prove the required volume of the supply, Candidate may combine both EN standards)]

No	Period during which the supplies of acoustic panels were delivered	Experience	Total volume of supplies in indicated continuous 12 months period	Produced according to EN 16272 and/or EN 1317	Name, registration number, contact person (name of representative, phone, e-mail) of the Client ¹⁹
1.	From [month/year] - to [month/year] [please indicate <u>Continuous 12</u> <u>months period</u> within the previous 5 (five) years (2017, 2018, 2019, 2020, 2021 and 2022 until the date of submission of the Application)]	delivered wooden acoustic panels	For the total volume of m2 [please indicate volume which is not less than 20 000 m2]	Compliant with standard ———— [please indicate EN 16272 and/or EN 1317 ²⁰]	[Name, registration No of the Client. Name, phone, e-mail of the Client's contact person]



Forms to be filled in E-Tendering system





Information to be filled in E-Tendering system

Selection requirements

+ ∞				
≫\$ Nr.	. Name	Input field type	Documents	<u>/</u> i
⊃⊄ 1.	Section 4.1. of the Regulations	Proposal value input is not intended.	Files adding allowed Restrictions - Any file	*
≍ 2.	Section 4.2. of the Regulations	Proposal value input is not intended.	Files adding is mandatory Restrictions - Any file Documents attached to the requirement	/
≍ 3.	Section 4.3.1. of the Regulations (LOT 1)	Proposal value input is not intended.	Files adding is mandatory Restrictions - Any file Documents attached to the requirement	
> 4.	Section 4.3.2. of the Regulations (LOT 2)	Proposal value input is not intended.	Files adding is mandatory Restrictions - Any file Documents attached to the requirement	/
⇒ 5.	Section 4.3.3. of the Regulations (LOT 3)	Proposal value input is not intended.	Files adding is mandatory Restrictions - Any file Documents attached to the requirement	/ ₫
> \$ 6.	Section 4.3.4. of the Regulations (LOT 4)	Proposal value input is not intended.	Files adding is mandatory Restrictions - Any file Documents attached to the requirement	/ fi
> ₹ 7.	Section 4.3.5. of the Regulations (LOT 5)	Proposal value input is not intended.	Files adding is mandatory Restrictions - Any file Documents attached to the requirement	Í



Q&A process

SUBMISSION DEADLINE 17.10.2022



Supplier can ask questions and clarify requirements and request to amend them

NB! Please read the Q&A letters published in RBR webpage before asking your question!

In Qualification stage questions may be asked:

1. In E-Tendering system (for registered users)

2. By e-mail to: noisebarriers@railbaltica.org



No amendments after submission!
Tenderer has accepted the requirements by submitting the Application!



Clarifications/Amendments

Commission is willing to clarify all unclear information in the Application/proposal before it makes the decision regarding non-compliance, however...

Commission must ensure:

- Transparency
- Free competition
- Equal and fair treatment
- Effective use of the funds of RB

Dos and Dont's:

- It is allowed to clarify information which is included in the proposal (clarifications)
- It is not allowed to add totally new information to the proposal (amendments)

Rail Baltica

Partnership

There are no restrictions in any of RB Rail AS Procurements regarding the form in which supplier/-s can participate in the procurement.

However, in case supplier plans to participate in the procurement as partnership there are specific requirements, such as:



In the proposal a cooperation agreement must be submitted where it is agreed upon liability and responsibility of each member of the partnership.



Content of the partnership (members) cannot change during the procurement procedure.

Choose the potential partners carefully to minimize the risk of future disagreements!

Rail Baltica

Entities on which capabilites supplier is relying

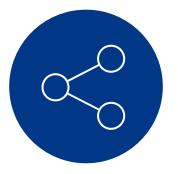
These are entities which experience, financial status etc. supplier is relying upon to comply with qualification requirements.



All Entities must be clearly indicated in the annex attached to the procurement regulations.



There must be signed agreement or other document between the supplier and the Entity indicating that the resource on which it is relying will be available during the contract.



Entity and subcontractor is not the same, but a third party can be Entity and subcontractor at the same time.

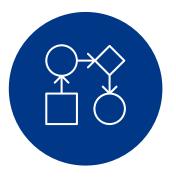
NB! Employees of the tenderer are not Entities or subcontractors.



Representation rights/PoA



Commission must verify that the proposal and other respective documents have been signed by a person who has representation rights.



If the person/-s in the company registration certificate differs from the one signing the proposal, it is mandatory to submit the respective power of attorney or other document that verify the persons rights to represent the supplier.



In some cases the chain between the person indicated in the company registration certificate and the person who has signed the proposal consist of several documents.

NB! All chain of documents (PoA) must be provided to the Commission.



Request for deadline extension





Must be sent in timely fashion



Reasons why commission usually reject the request:

- No justification
- Tight timeline of the procurement (which is related to overall RBGP timeline)
- Already reasonable time for submission has been provided
- Already reasonable extension has been provided

Useful Information

Deadline for the submission of the Applications: <u>17 October 2022, 14:00 (EET) in E-Tenders system</u>

Please note: make sure you submit the Application timely (do not leave to the last day/minute), Applications submitted earlier are not accessible or readable before the opening time!

- RBR website: https://www.railbaltica.org/tenders/
- RBR Procurement plan 2022: https://www.railbaltica.org/procurements/
- RBR procurements in E-tendering system: https://www.eis.gov.lv/EKEIS/Supplier/Organizer/3001
- Public Procurement Law of the Republic of Latvia: https://likumi.lv/ta/id/287760-publisko-iepirkumu-likums
- Cabinet Regulation No. 107 of the Republic of Latvia: https://likumi.lv/ta/id/289086-iepirkuma-proceduru-un-metu-konkursu-norises-kartiba
- Procurement Monitoring Bureau of Republic of Latvia website: https://www.iub.gov.lv/en
- EU public procurement Directive: https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=celex%3A32014L0024
- European Court of Justice judgements: https://curia.europa.eu/jcms/jcms/j 6/en/

Thank you!

Time for Q&A session!