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# Rail Baltica project in Estonia

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#RailBaltica



## SETUP OF THE PRESENTATION

- Overall project scope in Estonia
- Status of the project in Estonia
- Ongoing and upcoming procurements in 2024
  - Railway main line
  - Point type objects
- Participation in tenders

## PROJECT SCOPE IN ESTONIA

- 213 km of double-track main line
- Ülemiste and Pärnu international passenger terminals
- Muuga freight terminal
- Pärnu freight terminal + IMF
- Soodevahe dry-port + IMF
- Ülemiste rolling stock depot
- 12 regional stations
- 100+ railway crossings
- 33 ecoducts
- Gas pipeline and HV line crossings
- 21,5 km of noise barriers

## CURRENT STATE

### COMPLETED

- 12 RAILWAY CROSSINGS
- 16 GAS AND HV LINE CROSSINGS
- I STAGE OF PÄRNU PASSENGER TERMINAL

### PROCUREMENT STAGE

- 2 STAGES OF ÜLEMISTE JOINT TERMINAL
- 1 GAS AND HV LINE CROSSINGS
- 5 MAIN LINE SECTIONS
- I STAGE OF PÄRNU IMF WORKS

### CONSTRUCTION / CONTRACT STAGE

- 3 MAIN LINE SECTION
- 19 RAILWAY CROSSINGS
- 3 GAS AND HV LINE CROSSINGS
- 2 ÜLEMISTE JOINT TERMINAL STAGES
- I STAGE OF SOODEVAHE IMF WORKS



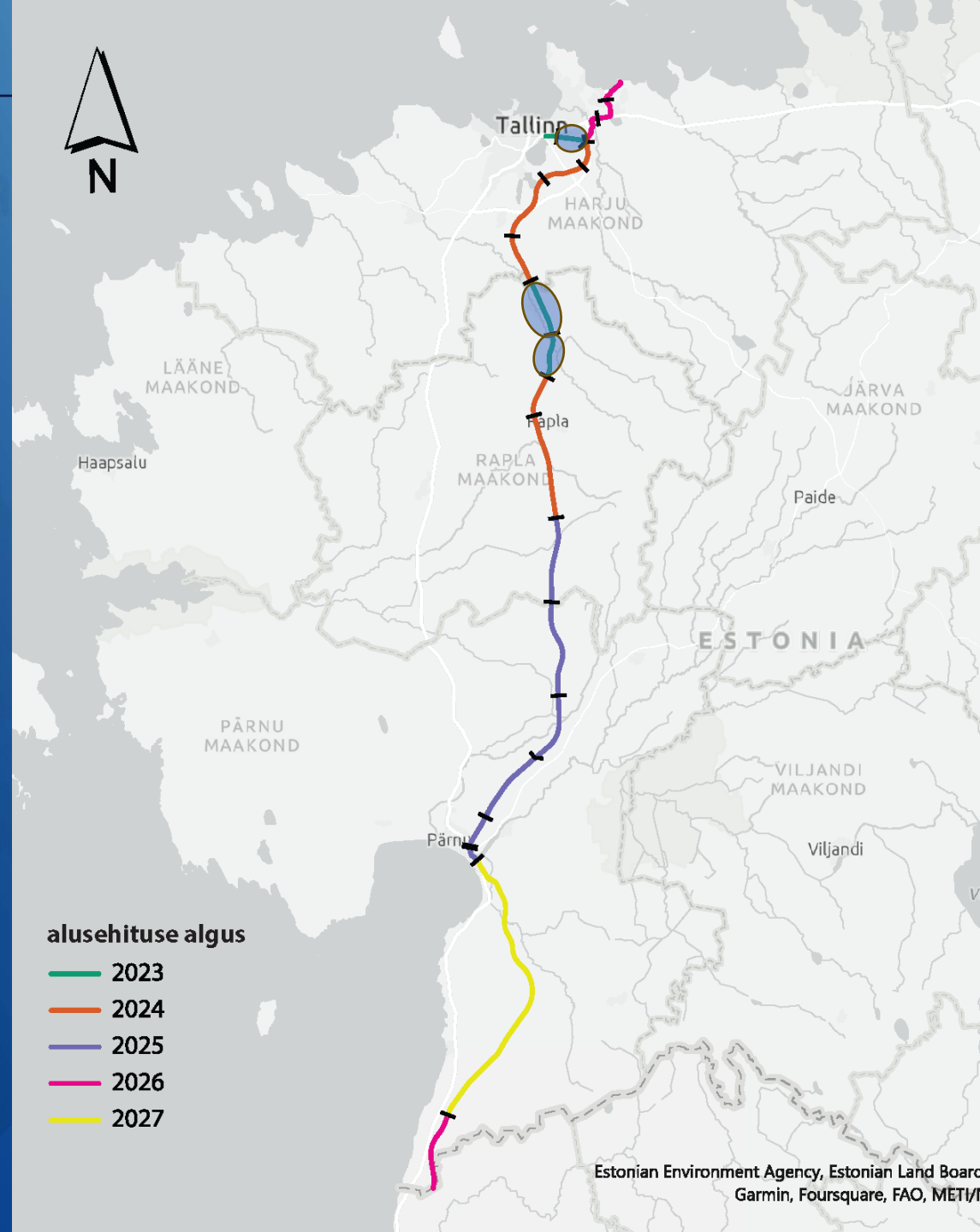




## MAIN LINE SUBSTRUCTURE CONSTRUCTION APPROACH & PROCUREMENTS

### Contract signed for main line railway substructure:

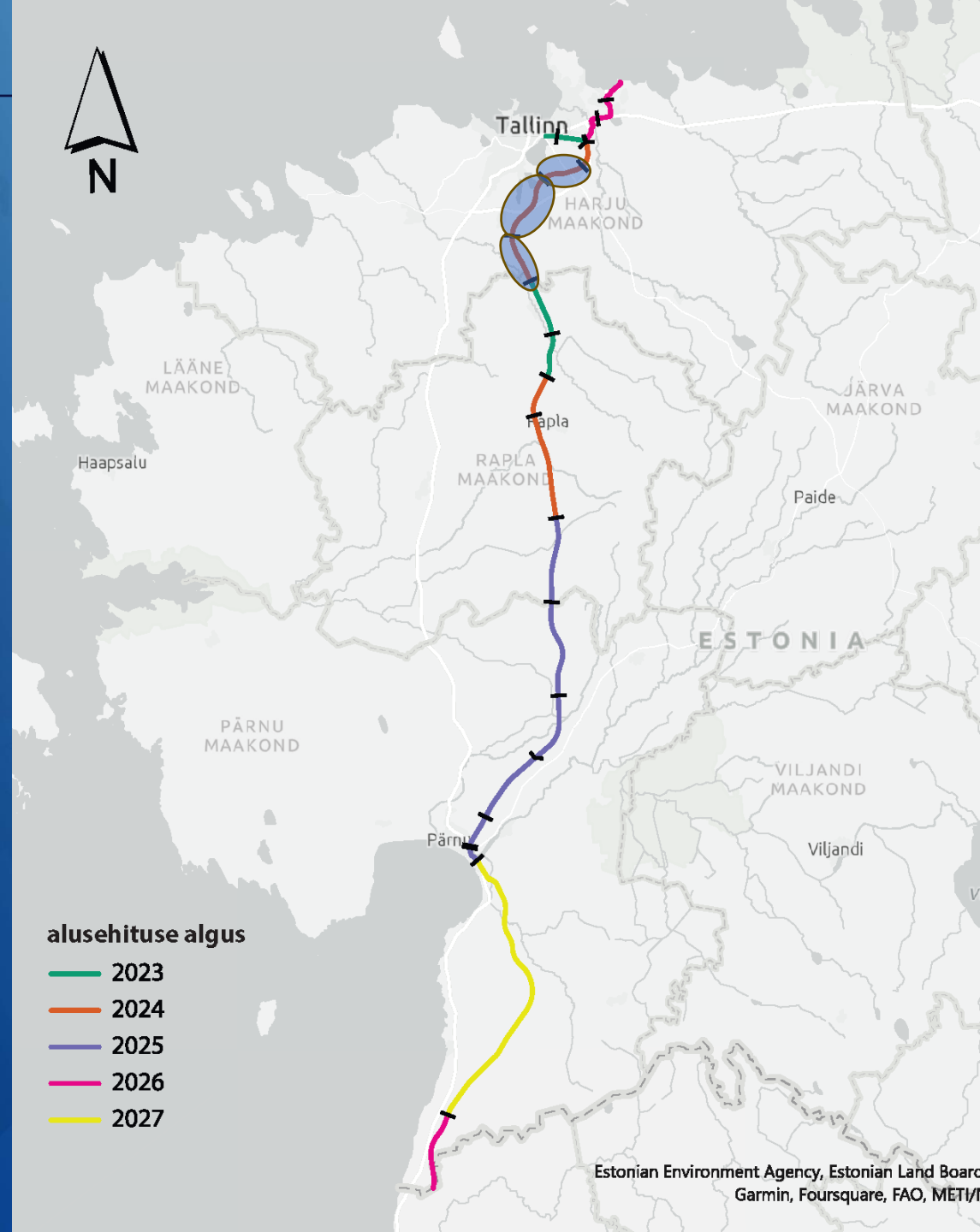
- Ülemiste-Lagedi (4,8 km)  
Contract value: 34,2 M EUR
- Harju/Rapla county line – Loone (9,4 km)  
Contract value: 59,3 M EUR
- Loone village – Hagudi (Kuku) (7,1 km)  
Contract value: 47,3 M EUR



# MAIN LINE SUBSTRUCTURE CONSTRUCTION APPROACH & PROCUREMENTS

## Ongoing Procurements - announced

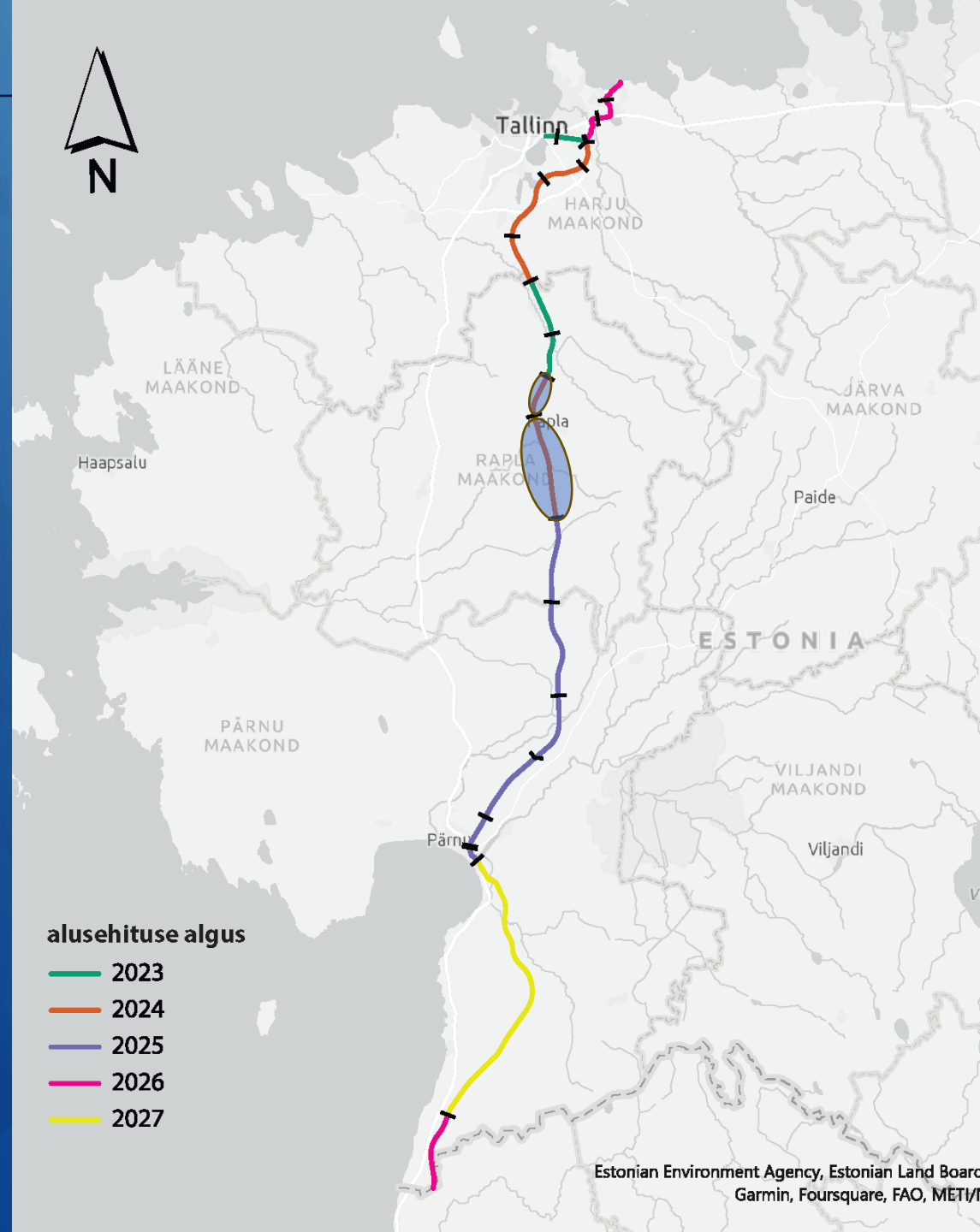
- Soodevahe – Kangru (7,2 km):
  - Deadline for submission of tenders: 27.05.2024
  - Estimated value: > 87 M EUR
  - Tender reference No: 273475
  - [Riigihangete register 5.5.2 \(riigihanked.riik.ee\)](https://riigihangete.register.ee/register/5.5.2)
- Kangru-Saku (10 km):
  - Deadline for submission of tenders: 03.06.2024
  - Estimated value: > 74 M EUR
  - Tender reference No: 273827
  - [Riigihangete register 5.5.2 \(riigihanked.riik.ee\)](https://riigihangete.register.ee/register/5.5.2)
- Saku-Harju county line (9,2 km):
  - Deadline for submission of tenders: 20.05.2024
  - Estimated value: > 58 M EUR
  - Tender reference No: 273441
  - [Riigihangete register 5.5.2 \(riigihanked.riik.ee\)](https://riigihangete.register.ee/register/5.5.2)



## MAIN LINE SUBSTRUCTURE CONSTRUCTION APPROACH & PROCUREMENTS

### Ongoing Procurements (Rapla) - announced

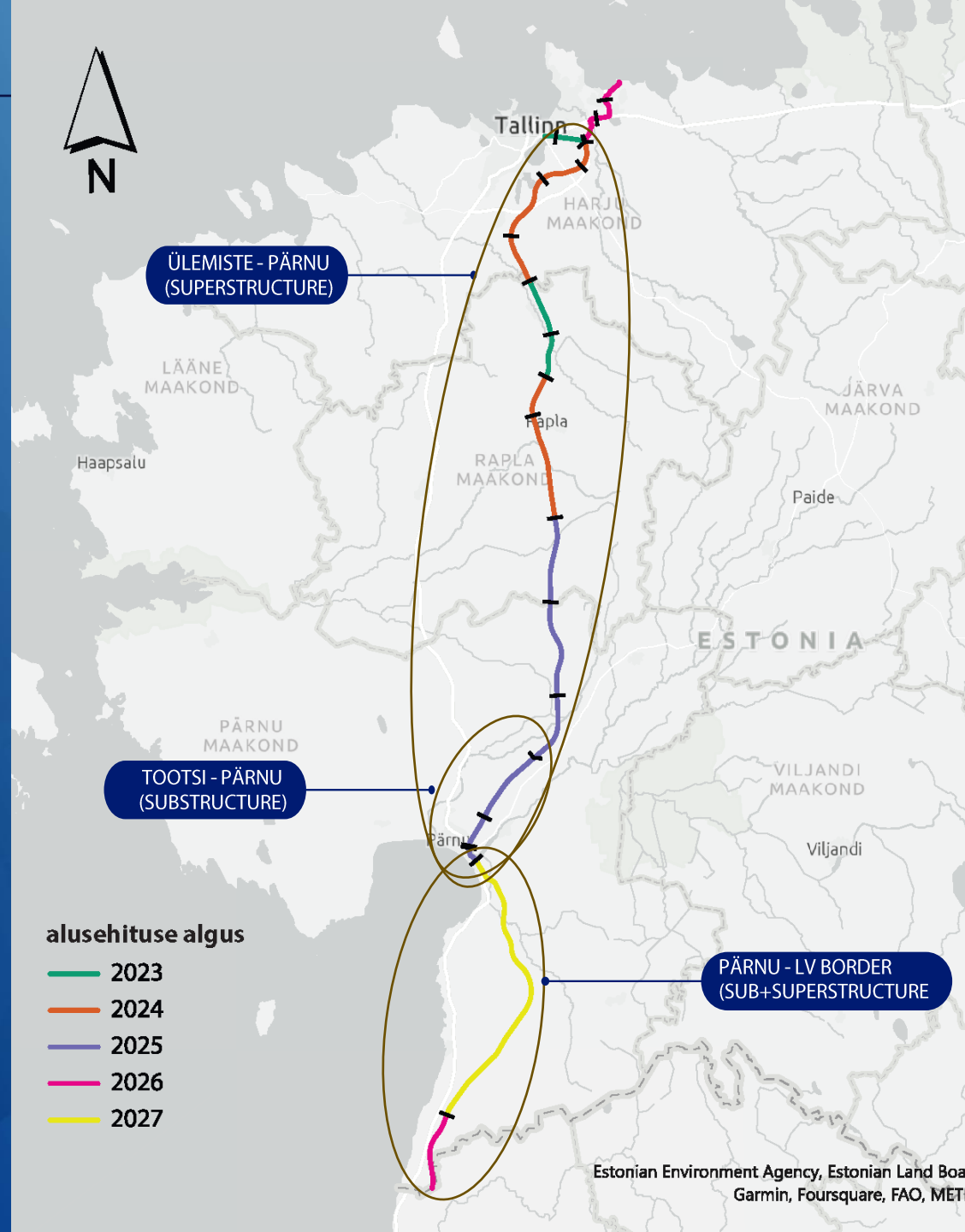
- Hagudi – Alu (7 km):
  - Tenders opened 29.04.2024
  - Estimated value: > 36 M EUR
- Alu-Kärpla (17,2 km) :
  - Deadline for submission of tenders: 10.06.2024
  - Estimated value: > 100 M EUR
  - Tender reference No: 273438
  - [Riigihangete register 5.5.2 \(riigihanked.riik.ee\)](https://riigihangete.register.ee/register/5.5.2)





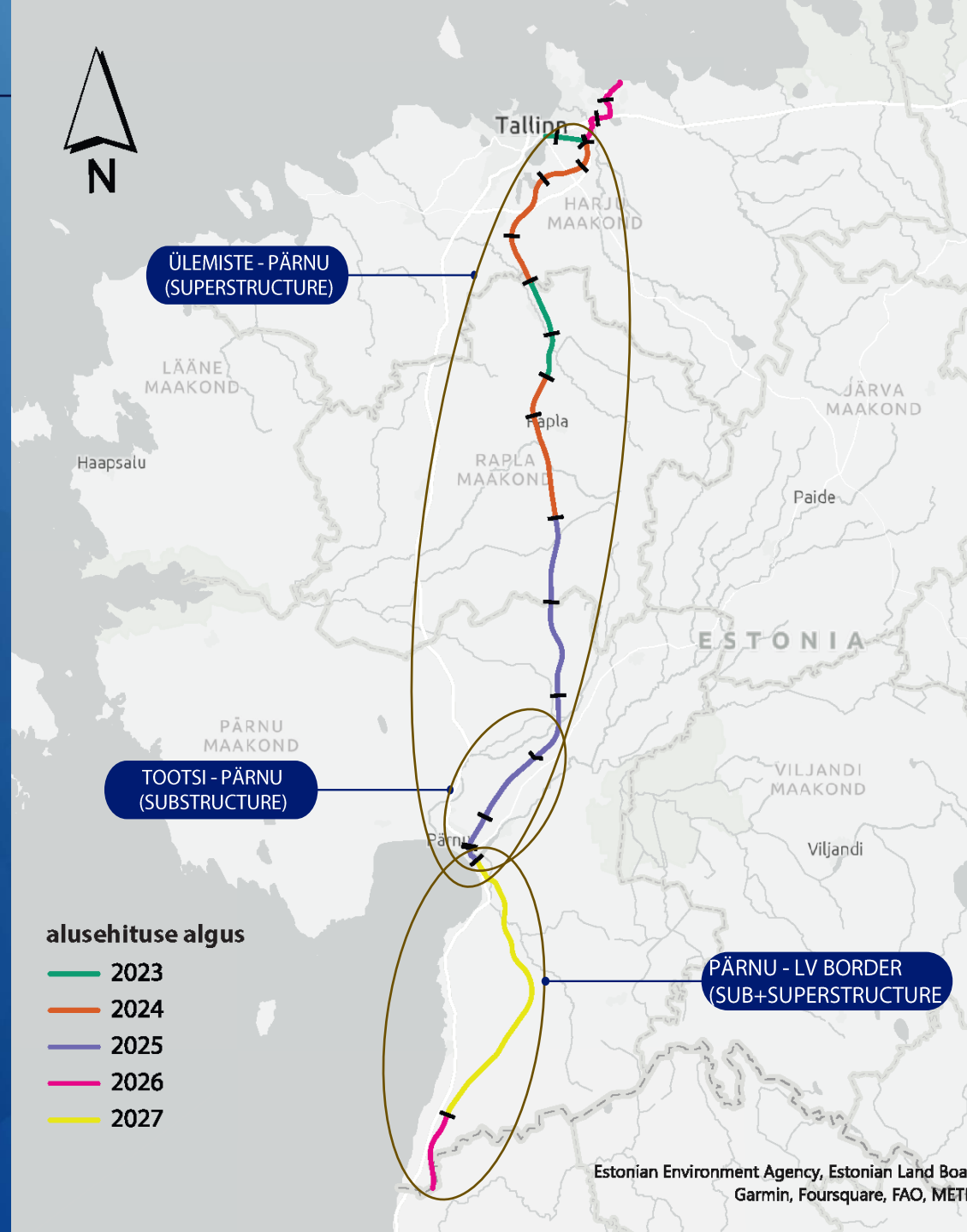
## MAIN LINE PROCUREMENT STRATEGY – ALLIANCE

- Enables flexibility and fast decision making
- Precise planning and budgeting
- Fostering innovation
- Continuous engineering to optimize the costs
- Joint project organization
- Maturity can be achieved faster



## ALLIANCE TIMETABLE

- April – Consultant Agreement signed
- April – Q3 Tender Document preparation incl. market consultations:
  - informatoin event: 15.05.24 at 10 – 12.30 Veskiposti 2-1, Tallinn (11<sup>th</sup> floor)
  - opportunity for bilateral market consultation discussions in May and June 2024
- More information: [\(riigihanked.riik.ee\)](https://riigihangete.register.5.5.2(riigihanked.riik.ee)) (e-reference No 278887)
- Q3/Q4 Alliance procurement announcement
- Q1/Q2 2025 Alliance contract signing(s)
- Q1/Q2 2026 Construction works start



# PROCUREMENTS ONGOING AND AHEAD

## STATIONS AND TERMINALS

### Ülemiste Passenger Terminal:

- Construction of North-side streets of the Ülemiste terminal and relocation of the tramway
  - Deadline for submission of tenders: 27.05.2024
  - Estimated value: 22 M EUR
- Construction of Ülemiste terminal building
  - Planned announcement: Q3 2024
  - Estimated value: > 45 M EUR

## RAILWAY MAIN LINE DESIGN

- Design of the railway main line from Soodevahe to Muuga (approx. 12 km)
  - Planned announcement: Q2/Q3 2024
  - Estimated value: > 2 M EUR



## How to take part in RB Estonia procurements:

- All official procurement notices are published in the **Estonian procurement registry (eRHR)**, procurements over the international threshold (5.538 M EUR) are published in TED

<https://riigihanked.riik.ee/rhr-web/#/>

- Informative announcements also on Rail Baltic Estonia and RB Rail AS websites

<https://www.rbestonia.ee/hanked/>

<https://www.railbaltica.org/tenders/#>

## What to pay attention to:

- **Experience** - risk with international participants:
- **Documents / Data** that needs to be submitted as part of the tender bid missing → disqualification.
- **Questions** concerning the procurements should be asked through eRHR. Answers will be given in 3 days.

## MINIMUM SET OF REQUIREMENTS FOR SUPPLIERS

### The Common Standards and Guidelines - [railbaltica.org](http://railbaltica.org)



Enrolment in a Commercial Register



Financial turnover & liquidity



Possession of expertise & experience



ISO 9001:2015 or equivalent



ISO 14001:2015 or equivalent

NB! If the Tenderer is a consortium, each member of the consortium shall comply with ISO or similar standard requirements

## MINIMUM QUALIFICATION REQUIREMENTS

### Main Areas

#### Legal Standing

#### Economic & Financial Standing

### Key Requirements to Note

Registration in its country's Commercial Register

3 year average turnover minimum 100% of contract price

Liquidity ratio 1 or more (current assets divided by short-term Liabilities)

Positive equity

#### Technical & Professional Ability

Main contractor experience (last 5-7 years) for at least the scale of 70% of the anticipated contract value/scope (completed and accepted)

### ADDITIONALLY

Track Construction Manager

or

Civils Construction Manager

with

- 5 - 7 years experience
- managed a similar contract
- applicable qualification

#### Quality Management

ISO 9001:2015 or equivalent

#### Environmental Management

ISO 14001:2015 or equivalent





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# Thank you!

[www.railbaltica.org](http://www.railbaltica.org)